

# Tacit Investment Management

## Model Analysis versus PCI Universe

### GBP Cautious - March 2026

#### Analysis of the Tacit IM Conservative Strategy GBP Model

The table below sets out the performance of the Tacit IM Conservative Strategy GBP Model versus the ARC GBP Cautious Private Client Index (PCI) and the population of discretionary investment managers contributing data to the PCI universe.

Period <sup>1</sup>	Net Return (%) <sup>2</sup>	ARC GBP Cautious PCI (%) <sup>3</sup>	Relative Return (pp) <sup>4</sup>	25th Percentile Return (%) <sup>5</sup>	75th Percentile Return (%) <sup>6</sup>
2026 (YTD)	0.4	0.3	0.1	0.6	(0.2)
2025	6.0	6.8	(0.8)	7.4	5.4
2024	3.7	4.6	(0.9)	5.5	4.5
2023	3.6	3.7	(0.1)	4.8	3.2
2022	(4.7)	(7.6)	2.9	(6.2)	(8.4)
2021	2.9	4.2	(1.3)	5.9	3.2
2020	1.3	4.2	(2.9)	5.0	2.1
2019	7.1	8.1	(1.0)	8.5	7.2
2018	(1.7)	(3.6)	2.0	(2.4)	(3.6)
2017	3.5	4.5	(1.0)	5.3	3.7
1 Year	5.0	6.8	(1.8)	7.6	4.9
3 Years	12.7	15.0	(2.3)	17.1	13.5
5 Years	13.2	11.9	1.2	15.7	10.6
10 Years	35.3	33.5	1.8	38.1	31.6

Reporting currency GBP.

ARC Research Limited (ARL) is now a part of S&P Dow Jones Indices. Tacit Investment Management (Tacit) has provided ARL with monthly performance of the Tacit IM Conservative Strategy GBP Model.

Please note that ARL does not independently verify the performance of the Model submitted by Tacit. However, ARL does apply robust consistency checks and considers that the Model performance information set out above is broadly indicative of portfolio performance typically delivered by Tacit for clients following the Model.

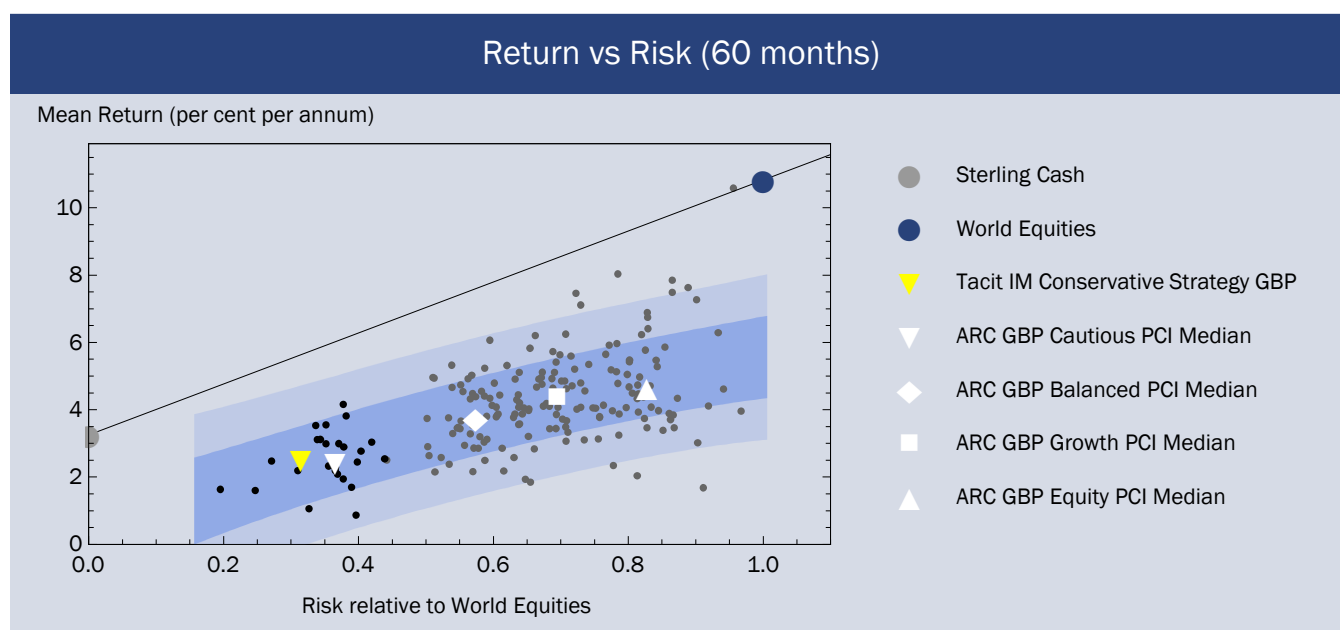
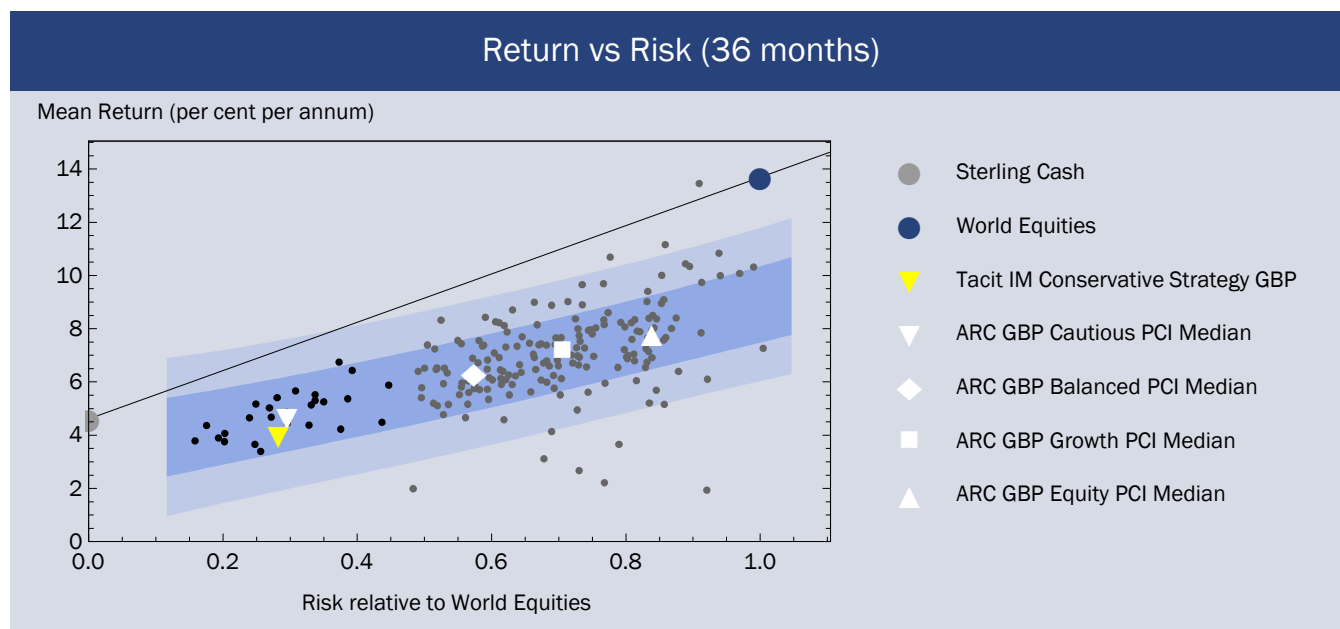
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#### Notes

- The most recent year and the first year for which data is shown may be incomplete.
- In the Net Return column performance is presented net of all trading expenses, retained management fees, custodial fees and withholding taxes. The performance figures are simple averages based on underlying portfolio performance data supplied by Tacit. Top to bottom quartiles are coloured green, purple, yellow, orange respectively.
- ARC GBP Cautious PCI is designed to place private client discretionary portfolio performance into a group context of 32 peers. It is calculated by imposing a common categorisation across all Data Contributor portfolios. Reflecting the nature of the opportunity set available to a private client with a given risk tolerance, PCI is a yardstick for placing portfolio performance into a broad peer group context. See [www.suggestus.com](http://www.suggestus.com) for more information.
- Relative Return is the Net Return (column 2) minus the PCI return (column 3).
- 25th percentile return indicates the lowest return in each period that would have been allocated a top quartile ranking.
- 75th percentile return indicates the highest return in each period that would have been allocated a bottom quartile ranking.

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The Sharpe charts below, which are based on monthly data, show the risk-return characteristics for the Tacit IM Conservative Strategy GBP Model alongside the ARC GBP Private Client Indices universe of discretionary investment managers. The white symbols illustrate the performance of the median PCI Data Contributor in each of the four PCI categories. The charts are based on the results for three and five year periods, to date. Two thirds of all managers are expected to lie within the dark blue bands. Less than 2½ % of managers are expected to lie below the bottom light blue bands.



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